



Eastern Contractors  
Association, Inc.



Northeastern Subcontractors  
Association



The Associated General Contractors  
of New York State

## SUPERVISORY TRAINING PROGRAM

### STP UNIT #5: “Improving Productivity and Managing Project Costs”

**DATE:** Thursdays, March 13, 20 and 27, April 3, 10, 17, and 24, 2025.  
*5 out of 7 nights are a requirement to pass this unit*

**TIME:** 6:00 - 8:00 p.m.

**PLACE:** Building Industry Center, 6 Airline Drive, Albany, NY

**COST:** \$145 per person for C.I.A.P. contributing employers  
\$210 per person for Members of ECA, AGC of NYS, or NESCA (non-CIAP contributing employers)  
\$260 per person for Non-Members (non-CIAP contributing employers)

**\* PAYABLE TO EASTERN CONTRACTORS ASSOCIATION, INC. \***  
***PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS***

Over the years, ECA has developed one of the most successful Supervisory Training Programs (STP) in the country...over two hundred Superintendent Courses since the inception of the program some 30-plus years ago, training over 3,500 local supervisors, tradespeople, and office personnel.

**Unit #5, Improving Productivity and Managing Project Costs** will cover understanding how project estimates are compiled, how to compare actual project costs with those estimated and how to control costs to meet the estimate. This course also details how productivity is measured, how the supervisor plays a major role in increasing jobsite productivity and how a small increase in productivity can have a significant impact on the time and cost of a project.

Topics will include:

- Construction estimates
- Who controls project costs
- Reporting and analyzing actual costs
- Planning for cost control
- Cost control strategies
- Labor cost variances
- Working with project partners
- Managing risk and loss potentials
- Cost control strategies
- Post-project evaluations
- Benchmarking construction productivity
- Improving productivity through pre-planning
- New skills for effective supervision
- Personnel management
- Equipment management for productivity improvement
- Jobsite productivity, planning and scheduling
- Quantifying lost labor productivity
- Record keeping, control, changes, and defect analysis

❖ Improving Productivity and Managing Project Costs is for Superintendents and foremen, people who aspire to become superintendents and foremen; people who work with superintendents and foremen; supervisors who work for subcontractors; field secretaries; owners, architects, and engineers; anyone who communicates with the job site.

If you have any employees who may be interested or if you would like additional information on the STP, please call or e-mail Laura Regan at ECA (518-869-0961/laurar@ecainc.org). The Program has been developed by the Associated General Contractors of America. More than 200,000 individuals have participated in STP courses nationally. It was developed by contractors for contractors. Give it a look if you haven't already done so!

6 Airline Drive ❖ Albany, New York 12205

ECA: 518-869-0961

NESCA: 518-869-9800

AGC of NYS: 518-456-1134

# **REGISTRATION FORM**

## **STP UNIT #5: “Improving Productivity and Managing Project Costs”**

Thursdays, March 13, 20, and 27, April 3, 10, 17 and 24, 2025

Building Industry Center, 6 Airline Drive, Albany, NY 12205

***\*\*Students registering after February 27 may not receive their textbook until class 2\*\****

Check ☒  
one box

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

\$145 per person - C.I.A.P. contributing Employers / Union Tradespeople

\$210 per person - Members of ECA, AGC of NYS, or NESCA (non-CIAP contributing employers)

\$260 per person - Non-members (non-CIAP contributing employers)

***PAYMENT MUST BE RECEIVED PRIOR TO ATTENDING THE FIRST CLASS***

**(REGISTRATION FORM SHOULD BE DUPLICATED FOR EACH INDIVIDUAL ATTENDEE)**

Name \_\_\_\_\_

Home Address \_\_\_\_\_

\_\_\_\_\_  
(City)

\_\_\_\_\_  
(State)

\_\_\_\_\_  
(Zip Code)

Home Phone \_\_\_\_\_ Email \_\_\_\_\_

Employer Name \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_  
(City)

\_\_\_\_\_  
(State)

\_\_\_\_\_  
(Zip Code)

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Membership Affiliation (please circle all that apply)

**ECA**

**AGC of NYS**

**NESCA**

**NON-MEMBER**

**UNION**

*If you are a member of a Union, please indicate which one:* \_\_\_\_\_

**Enclose check payable to ECA and Mail to:**

Eastern Contractors Association, Inc.  
6 Airline Drive, Albany, New York 12205  
Fax No. 518-869-2378

**PAYMENT MUST BE RECEIVED PRIOR TO  
ATTENDING THE FIRST CLASS**

Registration also available online at [www.ecainc.org](http://www.ecainc.org)

**REGISTRATION MUST BE RECEIVED BY FEBRUARY 27, 2025.**

***NO REFUNDS FOR CANCELLATIONS OR NO-SHOWS MADE AFTER THIS DATE.***